

**AIRPORTS COUNCIL INTERNATIONAL – WORLD/NORTH AMERICA  
CONFERENCE AND EXHIBITION  
“MAKING GLOBAL CONNECTIONS”**

*September 21 – 24, 2008*

*Pre-Conference Seminars September 20 – 21, 2008*

*Room 311, John B. Hynes Memorial Convention Center, Boston, MA*

**AGENDA – ACI-NA FINANCE Seminar**

Sunday, September 21, 2008

09:00 – 17:15

09:00 – 10:20

**Finance Committee Benchmarking Working Group Meeting** – Chaired by Chris Poinsatte, Executive Vice President & CFO, Dallas/Fort Worth International Airport

1. 2008 ACI-NA Airport Performance Benchmarking Survey results Poinsatte
2. ACI World Economics Survey Andreas Schimm, ACI World
3. ATRS Survey Results Dr. Chunyun Yu, Air Transport Research Society
4. Discussion – Integrating Surveys Together Poinsatte
5. Updates – Poinsatte
  - o ACI-NA Online Benchmarking Tool
  - o New form FAA 127
  - o ACRP #01-06 *Performance Measurement*
  - o ACRP #01-09 *Traditional Airport Performance Indicators and Data Collection Methodologies*

10:20 – 10:40

**Morning Break**

10:40 – 12:00

**Finance Committee Financing/Accounting Working Group Meeting** – Chaired by Marsha Stone, Finance Director, Indianapolis Airport Authority, Indianapolis International Airport

1. “Best Practice” Templates Stone
  - a. Capital Improvement Program – project template as suggested by ATA
  - b. Rates & Charges / Budget Reporting to Airlines – suggested contents and expectations from ATA
  - c. Discussion – airport reaction to ATA requests - operational and/or strategic impacts to implement
2. ACI-NA Discussion Forum and E-Library Rajni Tripathi, ACI-NA
  - a. ACI-NA review of tools and registration
  - b. Review of key documents being solicited from airports
3. GASB Update Joe Vande Bosche, Partner, BKD LLP
4. Update Stone
  - ACRP # 01-10 Capital Projects: Budgeting, Financing, and Management— Best Practices and IT Applications
5. Group Discussion on Financing/Accounting Issues – Coordination of Work Plan Tasks

12:00 – 13:00 Pre-conference Seminars Buffet Luncheon

13:00 – 14:30

**Finance Committee Airline Business/Use Agreements Working Group**

**Meeting** – Chaired by Susan Warner-Dooley, Chief Strategy and Administrative Officer, Aviation Dept., Port Authority of New York & New Jersey

1. Impact of Airline Bankruptcy and Capacity Reduction on Airports  
Roy Williams, CH2M HILL  
Doug Jessop, Jessop and Company, P.C.  
Selinda A. Melnik, Edwards Angell Palmer & Dodge LLP
2. ACRP #10-05 Common Use at Airports  
Warner-Dooley
3. Update on Joint Airport/Airline Cost Saving Initiatives  
Lynn Hampton, Metropolitan Washington Airports Authority
4. Coordination of Work Plan Tasks  
Warner-Dooley

14:30 – 14:45

**Afternoon Break**

14:45 – 16:15

**Finance Committee Meeting** - Chaired by Chris Poinatte, Dallas/Fort Worth International Airport

1. Welcome and opening remarks
2. Economic & Industry Overview (10minutes) Bob Hazel, Oliver Wyman
3. Financial Market Overview (10minutes) D.J. Mehigan, Morgan Keegan
4. Nomination and election of committee officers and steering group (10minutes) Poinatte
5. 2008 Work Plan Results and 2009 Work Plan Overview (10minutes) Poinatte/Warner-Dooley/Stone
6. Update from Board Liaison (5minutes) David N. Edwards, Asheville Regional Airport Authority
7. FAA Update (10minutes) Frank SanMartin, FAA
8. Government Affairs Update (10minutes) Scott Weaver, ACI-NA
9. Canadian Update (5minutes) Brian Gabel, Greater Toronto Airports Authority
10. ICAO Update (5minutes) Hampton
11. ACI World Airport Service Quality Update (10minutes) Paul Behnke, ACI World & Mark Adamson, DKMA
12. Announcements (5minutes) Poinatte  
- 2009 Event Schedule & ACRP Project Update

16:30 – 17:15

**Finance Committee Steering Group Meeting (Steering Group Members Only)**

1. Planning for 2009 Economics and Finance Conference
2. Planning for the 1<sup>st</sup> 2009 Finance Committee Steering Group meeting
3. Planning for 2009 Finance Symposium