

**REQUEST FOR PROPOSALS FOR THE
INTERNATIONAL TERMINAL DUTY FREE AND LUXURY STORES LEASE
AT SAN FRANCISCO INTERNATIONAL AIRPORT**

The Airport Commission has commenced the Request for Proposals (RFP) process for the International Terminal Duty Free and Luxury Stores Lease at San Francisco International Airport. The Lease is for the management and operation of 10 Duty Free and Luxury Stores locations in the International Terminal, and one location in Terminal 1. The concepts sought are duty free core category shops and high-end luxury boutiques. The proposed minimum annual guarantee is \$42,000,000.00, and the Minimum Acceptable Percentage Rent Offer is Thirty Percent (30%) of Gross Revenues. The proposed term is fourteen years. The participation of small, local and disadvantaged businesses are encouraged.

The Informational Conference will be held on Tuesday, April 4, 2017, at 10:00 a.m. at the Terminal 2 Partnering Conference Room, at San Francisco International Airport.

Please see <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or call John Reeb, Senior Principal Property Manager, Revenue Development and Management Department, (650) 821-4500.